Retirement | Golden Years

Estate Planning Basics

General estate planning concepts and strategies are explained. Learn about wills, trusts, health

"Riches are

not an end

of life, but an

instrument

of life."

—Henry Ward Beecher

Social

Security



care directives, and other important documents and considerations for your legacy.

5 Challenges You Can't Afford to Ignore

As Americans continue to age, they face five main financial challenges. We identify these challenges and provide practical solutions to address each one as you approach retirement and beyond.

Surviving

We will focus on helping investors utilize fundamental investment tactics to deal with uncertain markets.





Market Swings



Retirement **Income Planning**

We help you understand your Planning for sustainable and Social Security benefit options and the significant impact these decisions



have on retirement income.

lifelong income must take into consideration direct income sources (pensions, Social Security, etc.), investments, and savings to supplement these sources to

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provide financial security during retirement.

"Put all good eggs in one basket and then watch that basket."

Planning for

Long-Term Care

Long-term care can be a substantial

financial burden. We'll look at an

Retirement

Basics

How does one establish a plan

for retirement? If you consider

plan as a road map,

it is so important to start planning

that trip now.

you will discover why

retirement a destination and your

overview of strategies to

protect your assets and

manage your savings

experience a long-term

to provide adequate

income should you

care need.

—Andrew Carnegie

Capital Street Financial Services, Inc.

YOUR PATH TO FINANCIAL

3 TARGETED PRESENTATIONS COVERING CRITICA

TOPICS FOR EACH STAGE OF YOUR LOURNEY

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Financial Education Program | Copyright © 2019 Capital Street Financial Services, Inc. www.CapitalStreet.biz | 85 East 7th Place | Suite 275 | St. Paul, MN 55101 | 651.665.4300 **STAGE**

Getting Started | Early Years

Financial Planning Basics

We will look at some general financial planning concerns. While there is no such thing as a "one-size-fits-all" plan, this overview should assist you in thinking about your own needs.

"It takes as much energy to wish as it does to plan."

-Eleanor Roosevelt

Investment **Basics**

Review fundamental investment concepts, look at options, and consider general investment strategies. We will also discuss allocating your investment dollars.

College **Planning**

How much does college cost today? How do you project costs? We will show you the building blocks for funding a college

education, including tax-advantaged tools and financial aid.

Life Insurance **Basics**

Is life insurance really necessary? We will discuss the various types and forms of protection. We will show you how to evaluate

vour own needs and maximize

the effectiveness of your existing

"Compound interest is the eighth wonder of the world."

—Albert Einstein

"An investment in knowledge pays the best interest."

—Benjamin Franklin

Surviving Market Swings

or prospective policies.

We will focus on helping investors utilize fundamental investment tactics to deal with uncertain markets.



Mortgages

We will share important considererations when applying for a mortgage, including

the pros and cons of refinancing. Learn about rates, points, terms, and

other elements so you can qualify for a mortgage that suits vour needs.

Recommended ages 30–40 | A one evening presentation covering the following topics

STAGE

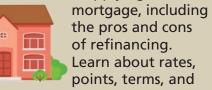
Grow & Acquire | Middle Years

5 Challenges You Can't Afford to Ignore

As Americans continue to age, they face five main financial challenges. We identify these challenges and provide practical solutions to address each one as you approach retirement and beyond.

Mortgages

We will share important considererations when applying for a



other elements so you can qualify for a mortgage that suits your needs.

Life Insurance **Basics**

Is life insurance really necessary? We will discuss the various types and forms of protection. We will show you how to evaluate

your own needs and maximize



the effectiveness of your existing or prospective policies.

College **Planning**

How much does college cost today? How do you project costs? We will show you the building blocks for funding a college

education, including tax-advantaged tools and financial aid.

"Price is what you pay. Value is what you get."

-Warren Buffet

Retirement **Basics**

How does one establish a plan for retirement? If you consider retirement a destination and your plan as a road map, you will discover why it is so important to start planning that trip now.

Roth IRA Conversions

Explore the impact of future taxes on your savings and retirement income. Learn the process of converting tax deferred assets to a Roth source in your employer plan or Roth IRA.

Estate Planning Basics

General estate planning concepts and strategies are explained. Learn about wills, trusts, health

care directives, and other important documents and considerations for your legacy.

Surviving Market Swings

We will focus on helping investors utilize fundamental investment tactics to deal with uncertain markets.

